

Message Text

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42

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 PM-04 INR-07 L-03 ACDA-05

NSAE-00 PA-01 SS-15 PRS-01 SP-02 USIA-06 TRSE-00

SAJ-01 DODE-00 EURE-00 /065 W

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P R 171434Z SEP 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC PRIORITY 6667

USDOC WASHDC PRIORITY

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

USMISSION NATO

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E.O. 11652: N/A

TAGS: BEXP, NL, BE, GE, UK

SUBJECT: PRODUCT OPPORTUNITY- NATO INFRASTRUCTURE REQUIREMENT -
NETHERLANDS - MOBILE WAR HQT AFCENT

REF: A. STATE 220372

B. THE HAGUE 4011

C. STATE 186933

D. THE HAGUE 3374

1. WE NEED URGENT GUIDANCE FROM WASHINGTON RE REFS A AND C.

2. PARA 3.D. OF REF C REQUIRED THAT QUESTIONNAIRE BE FILLED
AND SIGNED RPT SIGNED BY CONTRACTOR. REF A TRANSMITTED TEXT
OF SUBMISSION BY COLLINS. IS IT FOR OUR INFO AND IS ORIGINAL
BEING SENT TO DUTCH QUARTERMASTER GENERAL?

3. ARE THREE FIRMS MENTIONED IN REF C SUBMITTING REQUIRED
QUESTIONNAIRES DIRECTLY TO DUTCH QUARTERMASTER GENERAL?

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4. AS INDICATED IN REFS B AND D QUESTIONNAIRES MUST BE

RECEIVED BY DUTCH QUARTERMASTER GENERAL NOT RPT NOT LATER THAN
OCTOBER 1, 1975.

5. WE INTEND TO SEND LETTER TO DUTCH QUARTERMASTER GENERAL
BEFORE RPT BEFORE OCTOBER 1, STATING THAT THE FOUR AMERICAN
FIRMS (REFS A AND C) DESIRE TO BID, THEIR NATO ELIBILITY,
AND THEIR SECURITY CLEARANCE. SHOULD WE ADD THEY ARE SENDING
THE REQUIRED QUESTIONNAIRES DIRECTLY TO QUARTERMASTER?

6. ARE THERE ADDITIONAL FIRMS DESIRING TO BID? IF SO WE NEED
INFO RE THEIR ELIGIBILITY AND SECURITY CLEARANCE.

7. BY LETTER DATED JULY 11, 1975, AERONUTRONIC FORD CORP
INFORMED EMBASSY THAT THEIR COMMUNICATIONS SERVICES DIVISION
MIGHT BE INTERESTED IN PARTICIPATING IN SUBJECT TENDER. BUT
WE HAVE RECEIVED NO FURTHER INFO.

8. ACTION REQUESTED. WE WOULD APPRECIATE URGENT REPLIES TO
QUESTIONS RAISED ABOVE.
GOULD

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Message Attributes

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